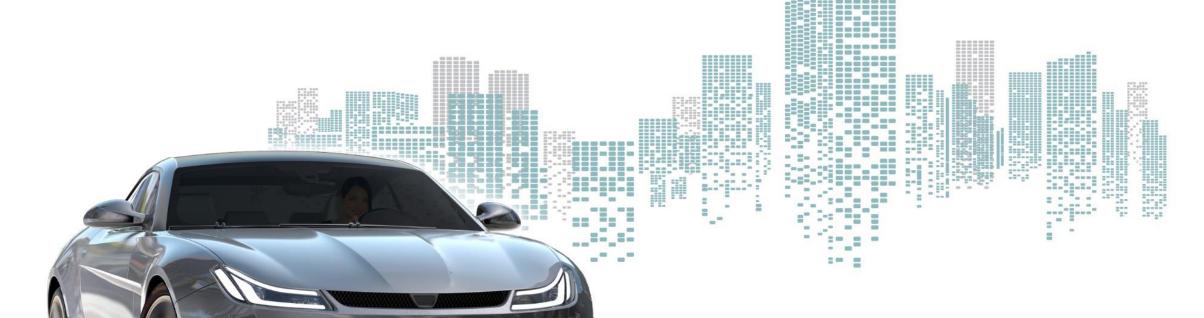
### Future of Mobility

Arun Devaraj, Engineering Head- India 10<sup>th</sup> Aug, 2018

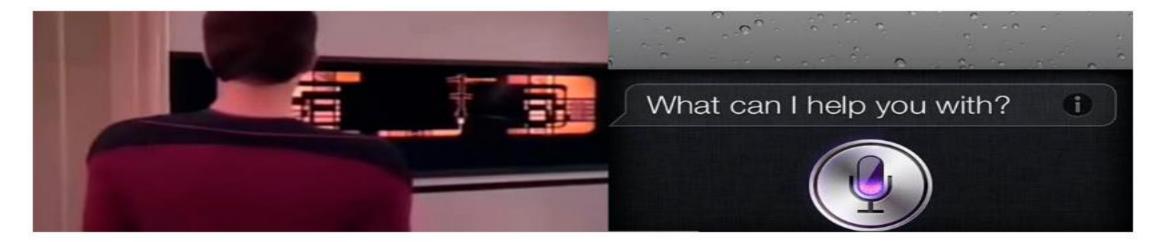


Visteon

**Visteon**°

#### What we saw in Star Trek is finally a reality!

#### **Visteon**°





#### **About Visteon**





#### **Core Technology Platforms**









smart(@re<sup>™</sup>





- Ranked among the top five connected car companies\*
- The largest Tier 1 automotive supplier focused exclusively on the fast-growing cockpit electronics segment
- Developing breakthrough approach to autonomous driving, applying artificial intelligence for object detection and classification

#### Visteon<sup>®</sup>

### The Future



#### **Key Trends in Automotive**

#### Visteon<sup>®</sup>

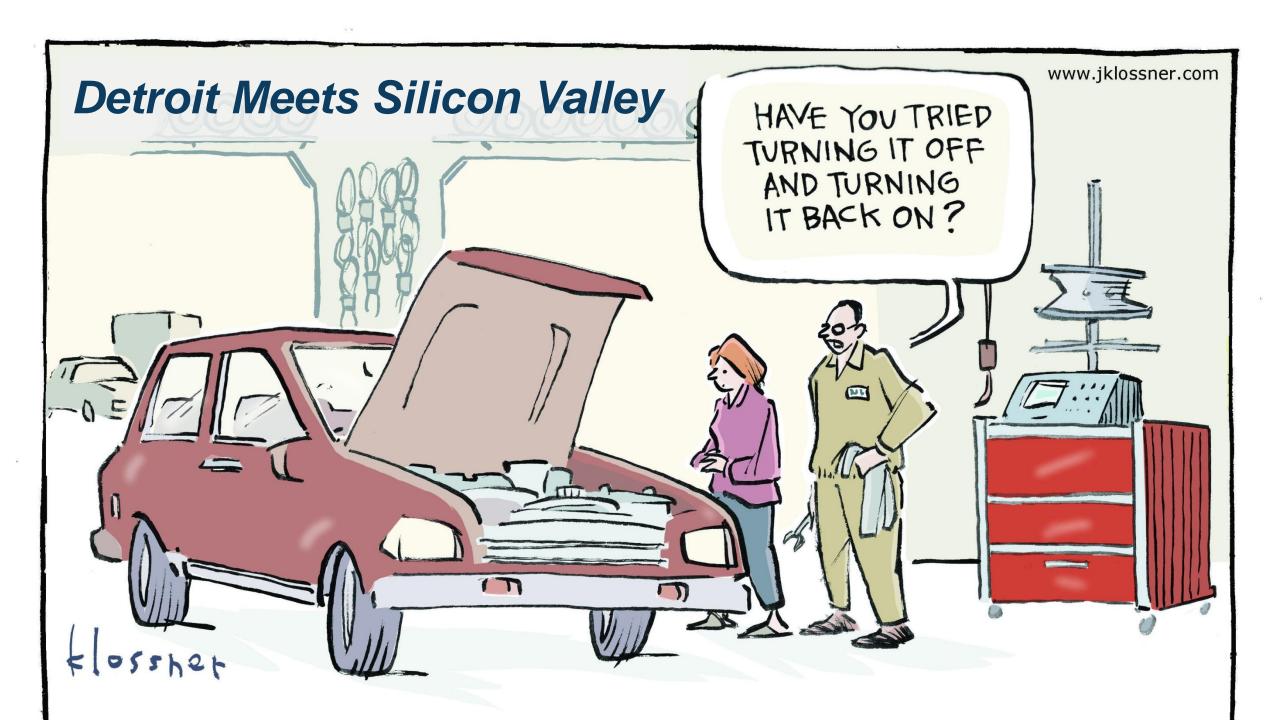














#### Visteon<sup>®</sup>

### Trends in India

#### India by 2022

#### Visteon<sup>®</sup>









29 years

Average age

Smartphone subscription

890 Million

**11GB** 

Data consumption / smartphone/ month

20 Billion

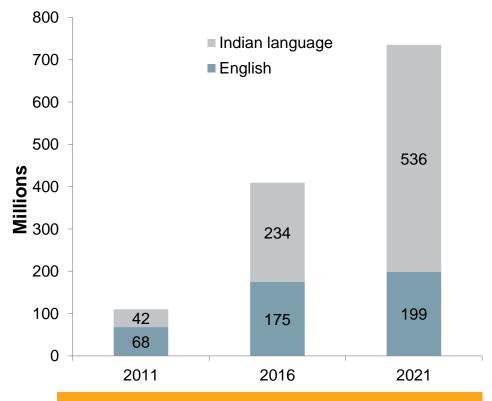
App downloads per year

11 11

#### Indian language users

#### Visteon<sup>®</sup>

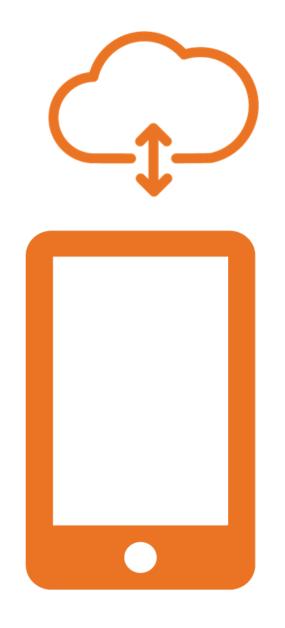




9/10 new internet users in India over the next 5 years are likely to be Indian language users

Data prices **Visteon**° Downloads 1 Cost of data





# 2022 800M Smartphone subscriptions 20B App downloads

Visteon<sup>®</sup>

#### Voice



20% of searches are voice based and moving to cloud

#### Low Latency Networks

#### Visteon<sup>®</sup>







# <1 millisecond latency</p>



# Future of Mobility in India

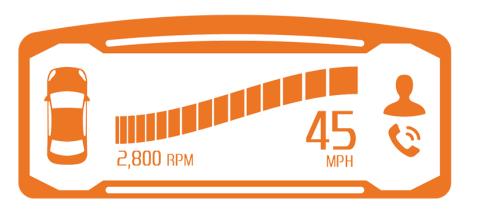


#### Large Displays

#### **Visteon**°







#### Large Displays

#### Visteon<sup>®</sup>







#### Consolidation of Driver info



2015 2017 2020

**Analog Cluster** 





Digital Cluster



From analog meter to all-digital cluster

AM/FM Radio



Display Audio



From AM/FM radio to connected infotainment

Integrated Digital Cluster and Display Audio



Integrated cockpit domain controller powered by single ECU

#### Device Convergence

#### Visteon<sup>®</sup>





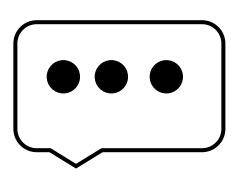


#### Convenience

#### **Visteon**°



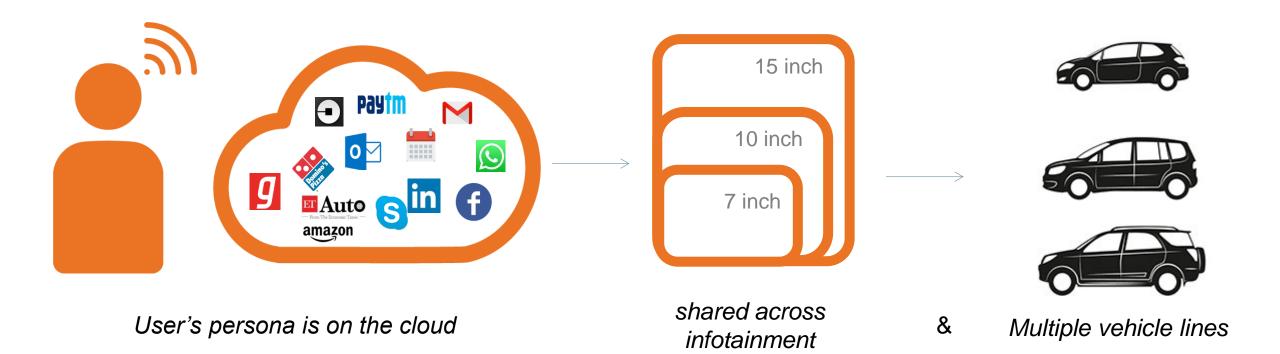






#### Scalability

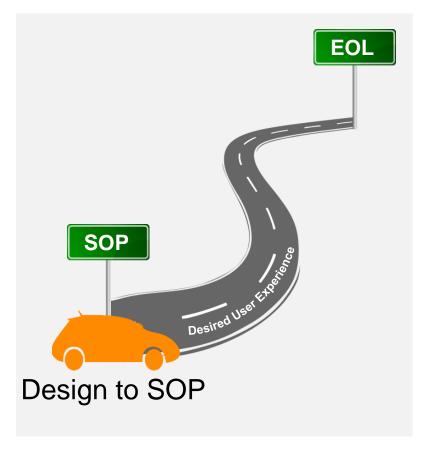
#### Visteon<sup>®</sup>

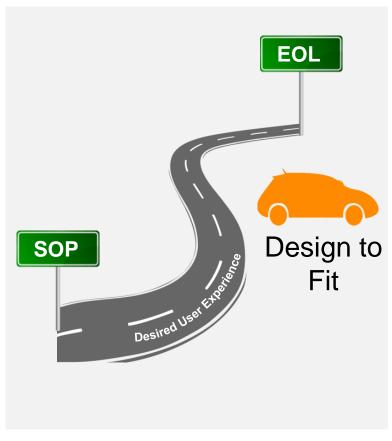


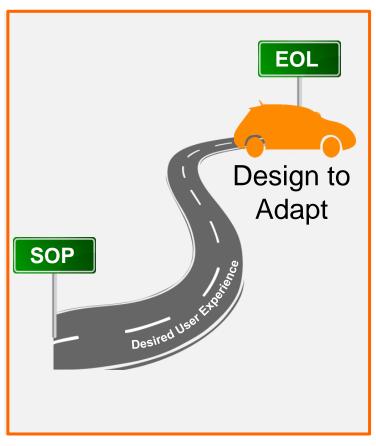
systems of any size

Adaptability

#### Visteon<sup>®</sup>







(Today)

(Tomorrow)

(The Future)



# Supplier Considerations

An F-35 fighter jet has 25 million lines of code; a luxury car 100 million.



```
small_block;
else {
for (i = 0;nblocks; i++)
{
```



Source: Roland Berger 2015

#### One major threat is hacking

#### Visteon<sup>®</sup>

# Cybersecurity

#### Visteon<sup>®</sup>

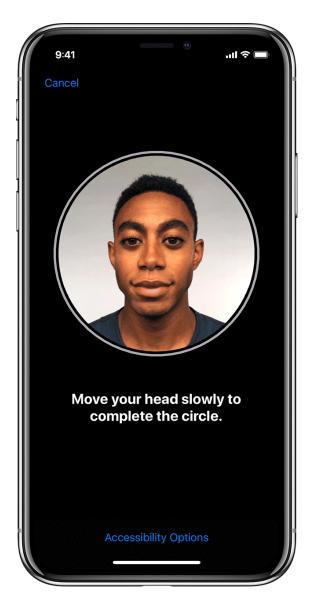


"THE TOASTER HAS BEEN HACKED INTO THINKING IT'S A BLENDER,"

#### **Visteon**°







#### Visteon<sup>®</sup>

### 2017

# Chinese Researchers Hack The Tesla Model X So Hard They Make It Do A Lightshow





#### Cybersecurity to be part of DNA!

#### Visteon<sup>®</sup>







Features
Security tests



**Code Analysis Security operations** 





Pen testing

#### Increasing Reliance on Software

#### Visteon<sup>®</sup>

2018+

Autonomous

AR/AI

**Telematics** 

Cybersecurity

Apps/ OTA

5G/ HD Maps

Conversational

Digital

2010-2018

Smartphone

Apps

GPS/ Maps

Bluetooth/

WiFi

Touch/ Voice

Digital+ Hybrid

2005-2010

**Buttons** 

Segment LCD

AM/FM

Analog

### Key Challenge - Increasing Reliance on Software

Visteon<sup>®</sup>

2005-2010

**Buttons** 

Segment LCD

AM/FM

Analog

2010-2018 10101 101010101001010100101 Smartphone01010 010101010101010101 A10103 0101010010101 0101010101010101010101 1GB\${0}M@P\$1011001 obductoath61010101 

2018+ 0101010100101001010 19**Autopongous**101 0,10,10,10,10,10,10,10,10,1 010101010101010 1010101010101010101 01**bedematics**01010 1010101010101001010 ŒVBEFSECUFHI 10,10,10,10,10,10,10110( 1050301<del>0</del>10111101050 **Conversational** Dienea 1010010101

#### Implications for Suppliers in Auto 2.0





### Shift from systems integrator to IP creator

- Technology cycles compressing rapidly
- Focus on core areas of technology
- Develop differentiated IP in focus areas



### Transform into software technology company

- Cultural mindset change across the whole organization
- Changes required for business and engineering processes
- Core set of software platforms instead of point solutions



### Develop software talent globally

- Compete with industry and other tech companies for talent
- Build global footprint to tap into worldwide talent pool
- Develop strategic partnerships with like-minded software services companies

#### Visteon<sup>®</sup>

### Thank You!

